# Natural Juice Co.

Partnership with The Natural Food Store

## Here's the idea.



With only one juice bar in Searcy, now is the time to cut through the market and cater directly to college students and visitors looking to make healthy choices. NFS is the natural partner.







# Location: Searcy Welcome Center



This partnership is a part of the bigger picture of Searcy's upcoming Welcome Center and city rebranding.

# Why a Juice Bar? Why NFS?

### Health Benefits.

## Diets rich in fruits and vegetables:

- Lower blood pressure
- Reduce the risk of heart disease and stroke, and some types of cancer
- Have a positive effect upon blood sugar, which can help keep appetite in check



# Low Start-Up Cost. Great Market.

- With the staff, city-sponsored location and kombucha kegerator already in place, we are at a cost advantage.
- Biggest start-up cost commercial grade juicer @ \$22,000.
- Healthy lifestyle trends have boosted the fruit and veggie market, which is expected to hit USD 228.96 billion by 2030.



### X-1

Meet the Goodnature X-1. The original commercial juice press invented in 1992. This juicer is used by thousands of successful cold-pressed juice, nut milk, and cider producers in over 70 countries.

© Goodnature / \$22900



### Fruit And Vegetable Juice Market Worth \$228.96 Billion By 2030

The global fruit and vegetable juice market size is expected to reach USD 228.96 billion by 2030, registerin...

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# Expensive Competition. Established Brand.

- Imago Dei is an expensive coffee shop with juice bar offerings.
- Our juice bar will play to our strengths: natural ingredients, low prices and a friendly, knowledgable staff.
- Natural Food Store is the right partner due to brand power and connections with small businesses.

# Trends: What We Found

- Leafy greens in smoothies.
- Sub smoothie for a bowl.
- Fresh pressed juice (one ingredient) starting at \$5.75, specialty @ 9.75.
- Possible tonics, juice cleanse systems in the future (too expensive when starting up).
- Two sizes for smoothies and juices, one size for shots.



NATURAL JUICE CO. We Squeeze. You Sip. SIPS FOR THE SNIFFLES

| THICK SIPS   | + \$ 2.00 |
|--|-----------|
| THER SIFS  | for 24 oz |
| SEARCY SALAD Kale, Spinach, Probiotic, Mint, Spirulina, Ginger, Lemon, Blueberry, Juiced Apple, Strawberry, Banana | \$ 11.25  |
| A CAI-ND WORD  Acai Sorbet, Juiced Apple, Avocado, Banana, Strawberry, Blueberry                                   | \$ 9.25   |
| WAKE ME UP! Hemp Seeds, Cognitive Coffee Powder, Almond Butter, Banana, Almond Milk, Pink Salt                     | \$ 9.75   |
| GREEN TEEN Kale, Spinach, Coconut Milk, Apple Juice, Banana, Pineapple, Lemon                                      | \$ 8.75   |
| NATURAL GAINS Banana, Cacao, Spinach, Protein, Peanut Butter, Almond Milk, Pink Salt                               | \$ 9.25   |
| PITAYA PARTY<br>Lemon, Apple Juice, Mango, Pitaya<br>(Dragonfruit) Powder, Strawberry                              | \$ 10.75  |
| PB&J<br>Lemon, Apple Juice, Mango, Pitaya<br>(Dragonfruit) Powder, Strawberry                                      | \$ 8.75   |
|  | + \$ 2 88 |

**SMOOTHIE INTO A** 

**BOWL!** 

| JUICY SIPS  |          |
|---|----------|
| WABBIT COCKTAIL Carrot, Apple, Pineapple, Mint, Ginger, Lemon                           | \$ 9.25  |
| DR. B'S GINGER JUICEBOX<br>Kale, Cucumber, Spinach, Parsley, Lemon,<br>Ginger, Apple    | \$ 9.25  |
| BEETS AND EATS Carrot, Beet, Apple, Ginger, Lemon                                       | \$ 9.25  |
| SEARCY SUMMER Mint, Pineapple, Apple, Kale, Spinach, Cucumber, Parsley, Lemon           | \$ 9.25  |
| KICKIN' PICKIN'<br>Apple, Cucumber, Lemon, Blue Spirulina,<br>Pink Salt, Cayenne Pepper | \$ 10.75 |
| <b>LEAFY SWEET</b> Apple, Kale, Spinach, Lemon, Cucumber, Parsley                       | \$ 8.25  |



| SIPS FUR THE SNIFFLES   |         |
|---|---------|
| THE JONES SPECIAL Pineapple, Bee Pollen, Lemon, Mint, Honey                       | \$ 5.75 |
| SINUS THE TIMES<br>Lemon, Ginger, Pineapple, Mint, Cayenne                        | \$ 5.75 |
| COLORADO GOLD<br>Ginger, Lemon, Honey, Maca, Black<br>Pepper, Golden Latte Powder | \$ 5.75 |
| WHEATGRASS Just Wheatgrass (2oz shot)   | \$ 4.75 |
| FIREBALL<br>Ginger, Cayenne   | \$ 4.75 |
|   |         |



# Design Perspectives





# Ouestions